

**Position:** Associate, Investments and Asset Management

**Experience:** 4-6 years; Real Estate / Capital Markets experience

**Education:** MBA / CFA , Finance or Real Estate Degree

**Location:** New Delhi. Frequent travel to Puerto Rico, Chicago, Singapore or other global locations

**Job description:**

Business Development / Deals

- Evaluating Real Estate opportunities in India
- Preparing Investment rationale, financial model and business case for deals
- Supporting term sheet and valuation negotiations, through in depth analysis
- Leading diligence and definitive documentation for deal closure

Asset Management

- Managing the asset to create financial value, including capital and tax optimization
- Leading negotiations for Debt financing/refinancing at SPV level
- Maintaining rent rolls and financial model of the asset

Capital Markets REIT and IPO

- Collaborating with tax and legal advisors for formulating a REIT listing strategy
- Leading the listing structure for assets, ensuring minimum tax leakage
- Preparing marketing collaterals, listing documents (like PPM etc.)
- Working with Investment Bankers on the listing, monitoring timelines to ensure a seamless process

Market Analysis

- Preparing market reports and analysis to aid investments and asset management
- Liaisoning with IPC's & other consultants to develop market insights

Reporting and Audit

- Preparing monthly, quarterly and annual updates for Investors
- Preparing internal MIS for all assets on a monthly basis

## About Red Fort Capital:

Red Fort Capital is a leader in Indian Real Estate Asset Management, we are a trusted partner to many of the world's top institutional investors include sovereign wealth funds, global investment managers, insurance companies and pension plans.

The firm has multiple financing vehicles including: its market leader Private Equity Funds, Commercial Lending Business and its upcoming Core+ Real Estate product.

Red Fort Capital invests across the Real Estate spectrum and stack. PERE magazine ranked Red Fort Capital as a "Top Ten" worldwide in 2008.

Red Fort Capital's investment strategy is uniquely designed for the current environment, focused on leveraging its team for transactional investment advisory and asset management expertise. The track record exceeds 300 million square feet of completed and in-progress infrastructure projects.

PERE magazine ranked Red Fort Capital as a "Top Ten Emerging

