

Position: Associate, Investments and Asset Management

Experience: 4-6 years; Real Estate / Capital Markets experience

Education: MBA / CFA , Finance or Real Estate Degree

Location: San Juan, Puerto Rico based. Frequent travel to New Delhi, Chicago, Singapore, or other global offices.

Job description:

Business Development / Deals

- Evaluating Real Estate and other Principal Deal opportunities across the capital stack
- Preparing Investment rational, financial model and business case for opportunities
- Supporting term sheet and valuation negotiations, through in depth analysis
- Leading diligence and definitive documentation for deal closure

Asset Management

- Managing the asset to create financial value, including capital and tax structuring
- Leading negotiations for Debt financing/refinancing at SPV level
- Maintaining rent rolls and financial model of the asset

Capital Markets

- Collaborating with tax and legal advisors for formulating a deal exit roadmap
- Leading the listing structure for assets, ensuring minimum tax leakage
- Preparing marketing collaterals, listing documents (like PPM etc.)
- Working with Investment Bankers on the listing, monitoring timelines and project plan to ensure a seamless process

Market Analysis

- Preparing market reports and analysis to aid investments and asset management
- Liaoning with IPC's & other consultants to develop market insights

Reporting and Audit

- Preparing monthly, quarterly and annual updates for Investors
- Preparing internal MIS for all assets on a monthly basis
- Supporting the audit process

About Red Fort Capital:

Red Fort Capital is a leader in Real Estate Asset Management, we are a trusted partner to many of the world's top institutional investors include sovereign wealth funds, global investment managers, insurance companies and pension plans.

- Red Fort Capital has over \$1.2 billion Equity Invested in equity real estate investments in India across more than 28 projects
- Real Estate Financed includes: Over 40+ Million of Residential and Commercial space Sold or Leased - more than 11,200 homes sold across the platform

The firm has multiple financing vehicles including: its market leader Private Equity Funds, Red Fort Commercial Finance etc.

Red Fort Platform Includes:

- 1) **RFIRE**: Real Estate Opportunity Fund's that manage over \$1.2 Billion of Equity
- 2) **RFCFC**: Specialty Finance Company (Non-Bank Finance Company – NBFC)
- 3) **Principal Book**: Opportunistic Investments Across the Spectrum Globally
- 4) **RFC**: Upcoming REIT

Red Fort Capital invests across the Real Estate spectrum and throughout the capital stack. Red Fort Capital's investment strategy is uniquely designed for the Real Estate environment, focused on leveraging its team for transaction structuring, execution, investment advisory and asset management expertise. The team's development track record exceeds 300 million square feet of completed and in-progress real estate and infrastructure projects.

PERE magazine ranked Red Fort Capital as a "Top Ten Emerging Manager" worldwide.

